

Fulmont Community Action Agency, Inc.



2020 Annual Report 55th Anniversary

Post Office Box 835
Fonda, New York 12068
(518) 853-3011
www.fulmont.org



Fulmont Community Action Agency, Inc.'s 2020 Annual Report is Dedicated to

Mark Ford

Mark has been a member of our Board of Directors for 9 years. During his tenure with the Agency, he has served as Board Chairperson and Secretary. As our immediate past Chair, Mark has served on our Finance, Human Resources, Nominating, and Program Planning Committees, as well as Chair of the Executive Committee. He continues to remain the Chair of our By-Laws Committee.

It is clear by Mark's involvement, leadership and caring attitude that he is invested in the Community Action motto "Helping People. Changing Lives."

Every action that Mark has taken over the years as a Board member or Officer has always been in the best interest of the people that Fulmont serves.

Mark's involvement with Fulmont has had a positive effect on our Agency and has therefore contributed greatly to our achievements.

Congratulations, Mark, for all that you have done for Fulmont and the residents of Fulton and Montgomery Counties.



Working Together to Make a Difference in Our Community



Fulmont Community Action Agency, Inc.

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for their continued support and dedication to the community.

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Lobby Hours:	
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9am - 6pm	9am - 2pm

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(Next to Subway)
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Lobby Hours / Drive Thru Hours:

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Friday	
8:30am - 6pm	



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Fulmont Community Action Agency, Inc.



In Recognition of
Outstanding Service and
Commitment to the Community

Fulton County YMCA

Is Awarded the Twenty-Third Annual
Anthony C. Buanno Community Action Award
And

Price Chopper #164, Palatine Bridge, NY

Is Awarded the Twenty-Third Annual
John G. Boshart Community Action Award



Presented by the Fulmont
Board of Directors and Staff
October 26, 2020

*The County of Montgomery, New York
Recognizes the valuable work that
Fulmont Community Action Agency
does within our Community
And says 'Thank You' to it's
Board, Staff, Volunteers, and Donors
for all that they do to make
Montgomery County
a better place to live*



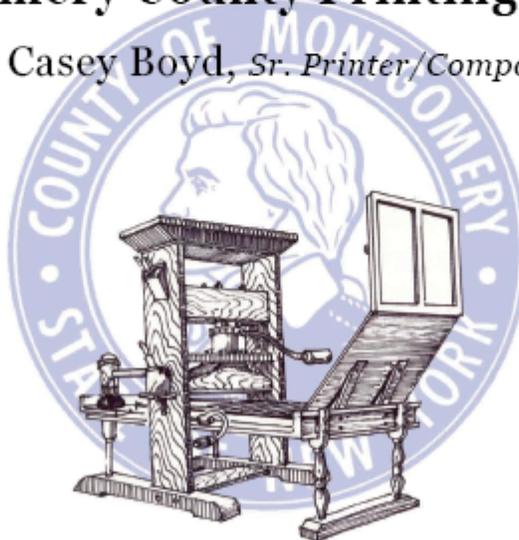
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COUNTY**
Made of Something Stronger



**MONTGOMERY
COUNTY**
Made of Something Stronger

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(518) 853-8164



Certificate of Incorporation of the
Fulmont Community Action Agency, Inc.
Pursuant to Membership Corporation Law



The original Certificate of Incorporation of the
Fulmont Community Action Agency, Inc. was signed on
October 25, 1965.



The original Board of Directors and signers of the
Certificate of Incorporation were:

Roy A. Ward

Samuel H. Anderson

Isadore Wilner

Gene L. Catena

Lewis D. Sandy

John J. Keane, Executive Director



The Certificate was approved on November 26, 1965

By Felix J. Aulisi, Justice of the Supreme Court.

It was received by John Phinezo from the

State of New York on December 1, 1965.

Fulmont Community Action Agency, Inc.

“Helping People. Changing Lives.”

Officers

Laurence Zuckerman, Chairperson

Christian Manns, Vice Chairperson

Ronald Dievendorf, Treasurer

Melissa Schaufelberg, Secretary

Denis E. Wilson, Sr., Executive Director, Chief Executive Officer

Ann Black, Deputy Executive Director, Chief Administrative Officer

Marianne Suchocki, Associate Deputy Director, Chief Operating Officer

David Schissler, Director of Finance, Chief Financial Officer

Donna Ward, Human Resources Officer

Senior Staff

Peter Hansen, Energy Services Director

Stella Zanella, WIC Director

Michelle Masi Sitterly, ECS Associate Director

Katrina Maas, ECS Education Director

Administration

Bobbi Kennedy, Senior Accountant

Martha Figueroa, Executive Secretary

Fulmont Community Action Agency, Inc.

Board of Directors

Laurence Zuckerman, CPA

Christian Manns

Ronald Dievendorf

Melissa Schaufelberg

Peter Ackerbauer

Ellen Anadio

Terry Bieniek

Jerri Cortese

Amy Courtoies

Grace Eglin

Susanne Fanelli

Mark Ford

Linda Frederick

Michael Kayes

Jeremy Krajewski

Michael McMahon

Ernesto Morales

Rev. Bonnie Orth

Sharon Ottalagano

Janet Ouderkirk

Sandra Savage

Jeanne So

Jeremy Spraggs

Peter Vroman

Sabrina VanDyke

Robin Wentworth

Jack Wilson

John Duchessi

James Groff

Vernon Jackson

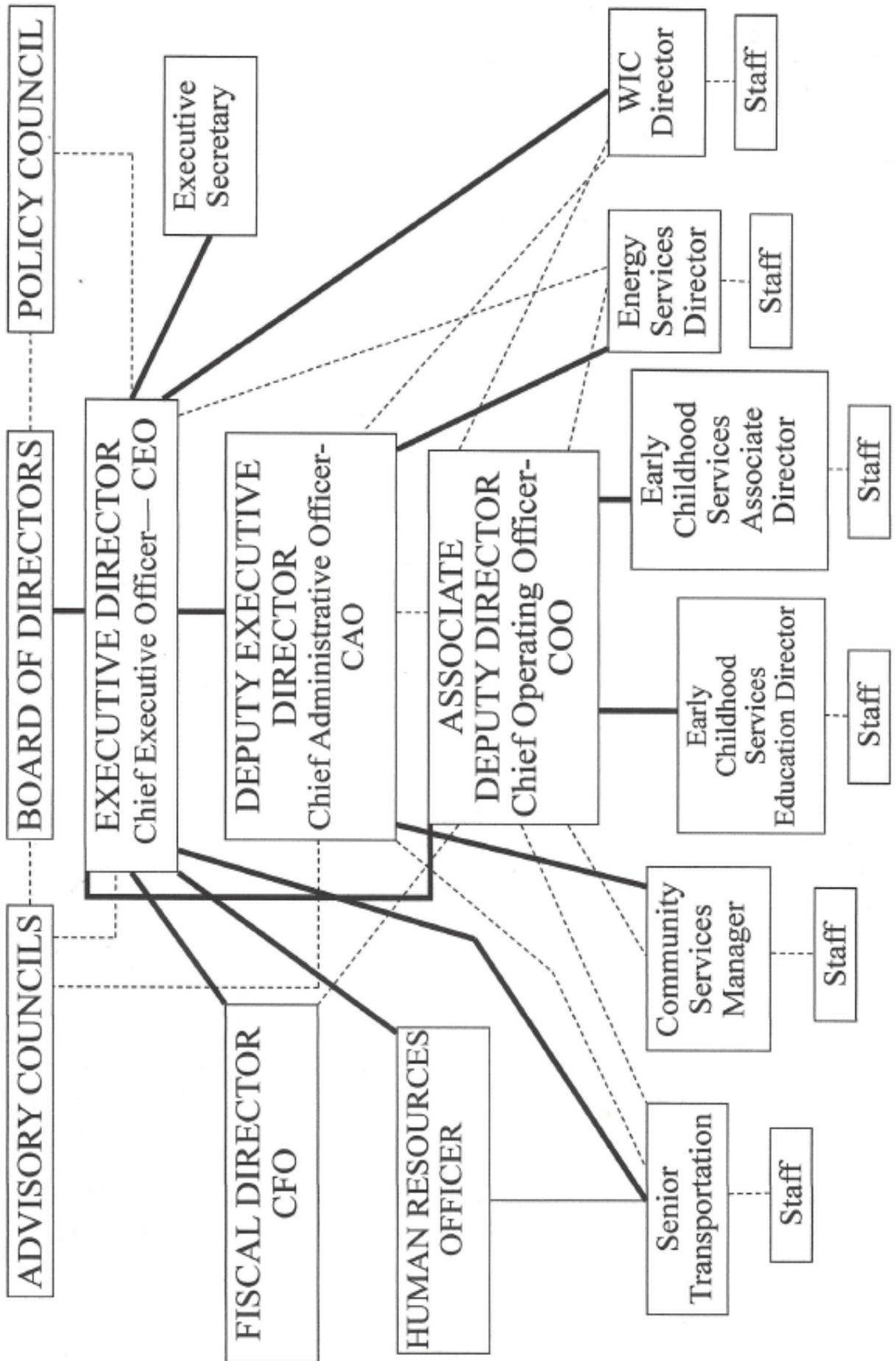
Eric Mead

Robert Purtell

Jeff Smith

Craig Talarico

FULMONT COMMUNITY ACTION AGENCY, INC. ORGANIZATIONAL CHART



Message from the Board Chairperson

“Helping people, changing lives”, meeting this lofty goal has presented many challenges for Fulmont, and day after day, our Agency has met those challenges with flying colors. But no one could have foreseen the challenges we would face in 2020.

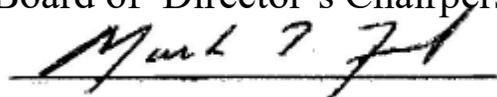
I don't think anyone should be surprised, however, that Fulmont was able to respond to these new challenges without missing a beat. The biggest challenge was maintaining the ability to restart programs when given the green light, and the need to keep current with the ever-changing rules and regulations being promulgated by State and Federal officials as they responded to the changing world of COVID-19.

COVID-19 even made it difficult for us to properly recognize and thank the many people who through time and effort are so important to our success. Board members, Executive Staff, employees, volunteers and support agencies, businesses and individuals from a caring community.

All of you are part of the reason that one day, we will be able to celebrate how our Agency didn't let COVID-19 ruin our mission.

So my last official act as Board Chair, let me offer my heartfelt thanks to each of you. Not only for your performance and support during this trying year, but for my entire term. It has been an honor and a privilege to represent you and Fulmont. Thanks again.

Mark Ford
Board of Director's Chairperson

A handwritten signature in black ink, appearing to read "Mark Ford", written over a horizontal line.



A Message from the Executive Director

This past year has been a very difficult year, primarily because of the COVID-19 pandemic, and although this has created many potential roadblocks and impediments to our delivery of services, we were able to have a very successful year in spite of this issue.

All of our programs were able to continue to deliver much needed services to our communities, although with slightly modified methods, on a successful basis. This success required a great deal of flexibility, innovation and cooperation from all employees, and proved the high level of commitment of our staff by exhibiting these attributes as we continue to serve those in need of our services.

Additionally, I would like to particularly highlight the involvement and cooperation of our Board of Directors during the on-set and peak of the COVID-19 crisis. Through their responsiveness to our sometimes immediate need to approve amendments, particularly in our Human Resources Policies and Procedures, we were able to accommodate directives from funding sources so that we could continue to serve, as well as provide employment stability for our staff. Proudly, we laid off no staff due to the COVID-19 pandemic.

I would like to thank our staff, Board of Directors, and our funding sources for everything that they did and continue to do throughout this crisis. Without the cooperation of everyone involved, we would not have gotten through these difficult times as effectively and smoothly as we did.

A handwritten signature in black ink that reads "Denis E. Wilson, Sr." in a cursive script.

Denis E. Wilson, Sr., Executive Director/CEO

Fulmont Community Action Agency, Inc.

Departments

Early Childhood Services provides Head Start and Universal Pre-kindergarten programming. This department is a comprehensive pre-school program geared to meet the emotional, social, health, nutritional, and psychological needs of 3-5 year old children and their families within Fulton and Montgomery Counties.

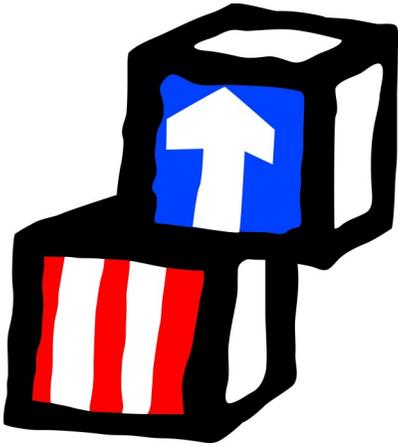
The **Energy Services Department** (Weatherization, EmPower NY, National Grid Natural Gas Conversion Program) assists income eligible families to combat the high cost of home energy through the installation of approved Department of Energy measures and techniques. These measures include the testing of heating systems and the addition of health and safety equipment, such as smoke detectors.

The **WIC (Women, Infants, and Children) Program** provides food supplements, nutrition counseling, and education to women, infants, and children up to five years of age.

The **Community Services Department** assists income eligible families and individuals in several different areas. These include emergency food pantries, EFS (providing assistance with fuel/utilities and rent/mortgage emergencies), employment supports (assists with resume development and job search), Volunteer Income Tax Assistance (VITA—free income tax preparation), Coats for Kids and emergency clothing free of charge to low-income families or individuals in need. Community Services also offers the Family Development Program, a comprehensive care coordination and support system for families wishing to become self-reliant.

Wheels for Work is a program which provides vehicles or vehicle repairs to eligible individuals, allowing them to maintain or obtain employment.

Senior Transportation provides door-to-door transportation service to elderly Fulton County residents who cannot access public transportation.



Fulmont Community Action Agency, Inc.

Early Childhood Services

Marianne Suchocki, Director

The Early Childhood Services program has served the children and families of Fulton and Montgomery counties for many years. The program is dedicated to promoting the physical, emotional and educational development of every child enrolled, while keeping in mind the parent is the primary educator.

For the funding year 2019-2020, the Early Childhood Services program received \$2,507,955 in federal funding to provide Head Start services in Fulton and Montgomery Counties, which is an increase of \$43,111 due to a cost of living increase. Fulmont expended the total amount to operate the Grantee locations and provide staff with training and technical assistance throughout the program year. Fulmont received \$234,796 from the Child and Adult Care Food Program to provide healthy meals for our enrolled children. Additionally, we received \$509,772.43 from the Greater Amsterdam School District to provide Universal Pre-Kindergarten services for 108 children, \$251,915 to provide Universal Pre-Kindergarten Services to 54 children within the Gloversville Enlarged School District and \$165,127.41 from the Canajoharie School District to provide Universal Pre-Kindergarten Services to 23 children. The community provided our agency with \$1,280,531 of in-kind services for the program year.

For the current funding year 2020-2021, Fulmont will receive \$2,900,043 in federal funding, which is an increase of \$375,845 from last fiscal year. The funding increases are due to a cost of living increase, an increase for quality improvement, an increase for upgraded security cameras, and additionally our agency received an increase of \$250,460 for COVID-19 related expenses. We will continue to receive funding from the Child and Adult Care Food Program with a projection of receiving \$230,000. We have also renewed our contract with the Gloversville Enlarged School District to serve thirty-eight children with Universal Pre-Kindergarten programming. The Gloversville Enlarged School District contract amount will be \$152,000, which is a decrease of \$64,000, due to state funding issues. The Universal Pre-Kindergarten contract with the Canajoharie School District will be maintained without a decrease and is for a contract amount of \$189,043 to serve twenty-three children. At this time the Universal Pre-Kindergarten contract with the Greater Amsterdam School District has not been renewed due to state funding issues and we are hopeful this will change in the near future. Furthermore, we have projected that our program will receive \$631,050 of in-kind services throughout the next fiscal year.

During the funding year of 2019-2020 and prior to COVID-19 program closure, our program served 285 children. Our program maintained full enrollment each month. Seventy-five percent of our families were income eligible, twenty-one percent were TANF or SSI eligible families, one percent were foster families, two percent were homeless families, ten percent were over income families and sixteen percent of our families had income between one hundred and one and one hundred and thirty percent of the poverty guidelines.

One hundred percent of our children enrolled received medical exams, and eighty-four percent of our children enrolled received dental exams with the other sixteen percent parents refused service. Throughout the year our families are invited to attend many parent involvement activities, including parenting classes, GED preparation classes, behavior management training and child development training, as well as many on-site activities that allow parents opportunities to be involved in their child's education.

For the 2019-2020 program year, our teaching staff worked extremely hard to ensure our students were making academic progress throughout the year and learning the skills they will need to enter kindergarten. On March 16, 2020 our program closed for in-person instruction at all of our locations, due to the COVID-19 pandemic. Tracking academic progress was halted however our program implemented virtual learning. Families were able to engage in this remote style learning throughout the remainder of the school year. Families were able to begin this home learning option through educational packets that were delivered to their homes, accessing on-line curriculum, Facebook learning activities and educational virtual classrooms were developed for families to provide additional resources.

The agency's independent audit firm, Toshi, Schaefer & Company, also conducted an annual agency-wide audit, and it was determined there were no findings; Fulmont has been determined to be a low risk auditee. Toshi, Schaefer & Company has issued an unqualified opinion on Fulmont's financial statements as well as compliance with the major federal award programs we operate.

Furthermore, our program participated in a comprehensive program review with the Office of Head Start in October 2019. This program review was intensive and thoroughly reviewed our education, health, ERSEA, fiscal and family partnership components. We are pleased to announce that our agency was one hundred percent in compliance with all federal performance standards reviewed. Additionally, our program was also reviewed by the New York State Department of Health for a Child and Adult Care Food Program audit. This program audit reviewed all program documents relating to the meals we serve the children while they are in our care. It was determined after the audit that our agency was in one hundred percent compliance with all Child and Adult Care Food program requirements as well.

The 2019-2020 School was very challenging and one that has placed many different obstacles in the path for program administration and our families. The Early Childhood Services program staff worked diligently to provide the best version of our program through this virtual lens. We are confident that through our tireless efforts, we were able to make a difference in the lives of our children and families during this trying time. With the efforts of our parents, Board of Directors, Policy Council, community members and staff, I am confident we will continue to rise above the COVID-19 pandemic barriers and make a difference in the lives of the children and families we serve.

Fulmont Community Action Agency, Inc.

Energy Services Annual Report - 2020

Peter Hansen - Director

For 2020, the Energy Services Program has amended our 2020 funding to our 2019 contract with New York State Housing and Community Renewal (HCR) making it a two-year contract. This will allow Fulmont to weatherize a total of 152 homes in Fulton and Montgomery Counties from April 1, 2019 to March 31, 2021. The Average cost of weatherization has risen from \$6,980 to \$7,646 per unit. This increase was applied to offset the rising cost of materials and labor in these days of heightened safety concerns and material shortages.

Weatherization services include:

- Efficiency and safety testing along with necessary repairs for all combustion appliances.
- Air leakage testing and improvements to the outer shell of the building.
- Insulation evaluation and enhancements to all outer surfaces of the building.
- Energy efficient lighting and refrigeration, along with water saving measures such as water saving faucet and shower restrictors and pipe insulation.
- Evaluation and installation of smoke and carbon monoxide detectors.
- Ventilation measures to help remediate excess moisture and provide for a controllable supply of fresh air into the building.

We are also in the second year of our contract with New York State Energy Research and Development Authority (NYSERDA) to continue to reduce the electric and natural gas burden for qualified customers through the Empower NY Program.

We continue to work with both Fulton and Montgomery Counties to help provide qualifying people with breathing or heat related disabilities a portable air conditioner for some relief from the summer's heat and humidity.

Energy Services is continuing its work with National Grid to provide heating system conversions to HEAP eligible customers who are currently heating with sources such as; oil, kerosene, propane or electric. The conversion program is available to those who are eligible for HEAP and have natural gas piping available within 125 feet of their location.

We are always looking for ways to develop other programs to enhance the Energy Services Program.

Energy Services Staff

Peter Hansen - Energy Services Director

Courtney Dodson – Energy Auditor

Any Campione - Administrative Assistant

Howard Smith ----- Energy Auditor

Brian Weakley – Auditor

Eric Walters ----- Crew Chief

Lenard Aldous ----- Laborer

Women, Infants and Children

2020 Annual Report

Stella M. Zanella, WIC Program Director

The Special Supplemental Nutrition Program for Women, Infants and Children (WIC), is a federally funded program designed to provide services to low-income pregnant, postpartum and breastfeeding women, infants and children up to five (5) years of age who are at health or nutritional risk. The WIC program provides nutrition education, breastfeeding promotion and support, and appropriate referrals to address the WIC participant's needs. The program prescribes and pays for nutritious foods to supplement the diet of our WIC participants. They obtain their food by benefits loaded on a eWIC Card to redeem for specific items at local grocery stores. WIC has proven to be a cost-effective program that has been in existence since 1975; Fulmont has administered the WIC Program for the past 40+ years.

Nutrition education and counseling are services that help our WIC participants develop positive changes in their knowledge, attitude and behavior about food consumption. Creating an inviting clinic environment, friendly atmosphere and facilitating an excellent consumer service for families makes this learning process easier and more fun for participants. Due to Covid-19, we have been doing remote over-the-phone appointments. Whether it is the Program Director, Stella M. Zanella; Nutritionist Coordinator, Suzanne Wildove; Nutritionist, Samantha Subik; Nutrition Assistant, Jane Croucher; Clerk, Seneca Ireland and Breastfeeding Peer Counselor, Lauren Bouton, everyone in WIC has a deep understanding of participant-centered nutrition education and breastfeeding support. In June 2020, our Administrative Manager, Linda Matousek, retired after 40 years of service to the WIC Program.

In September 2019 – February 2020 I participated in the New York State Learning Community. I attended 2-day trainings in Albany on a monthly basis. We examined all of the strategies and practices to help revitalize the participant-centered approach after the rollout of NYWIC (the new computer system developed in September 2018). Our Agency, together with 11 other WIC Agencies from across the state, created goals to accomplish with our local Agency staff. The ideal of the learning community is to provide participant-centered philosophy to analyze the role of leadership, and describe the roles and responsibilities of each staff in creating a participant-centered agency. We utilized data to examine scheduling practices, clinic flow, and our physical environment to make improvements to be most effective to serve our participants.

The Fulmont WIC staff works together as a team to continue providing excellent service and referrals to more than 2,600 WIC participants in Fulton, Montgomery and surrounding counties in order to enhance their nutrition and health, to assist them with needed support from community services, and build up exceptional relationships with community partners.

Our goal remains the same: "To improve the health status of the eligible population (pregnant, postpartum, breastfeeding women, infants and children) through the provision of nutritious foods, nutrition/health education and linkage with health and human services". These goals could not be achieved without the hard work and dedication of the Fulmont WIC staff.



Together Growing Stronger Families

COMMUNITY SERVICES BLOCK GRANT PROGRAM
ANN BLACK, DEPUTY EXECUTIVE DIRECTOR
ANNUAL REPORT
SEPTEMBER 1ST 2019 THROUGH AUGUST 31ST, 2020

We have experienced both rewarding and challenging times throughout the years, and this fiscal year was no exception. Due to the COVID-19 pandemic, we have had to make adjustments to the way we conduct business and assist our customers in order to keep our staff and customers safe.

FAMILY DEVELOPMENT CREDENTIAL- We lost our Family Development Team Leader/Specialist in October. Therefore, plans to offer the course in January 2020 had to be put on hold. We will be setting up training for a new staff person to become certified to teach the course sometime in the fiscal year 2021.

TRANSPORTATION INITIATIVE/WHEELS FOR WORK- Our contact with both Fulton and Montgomery Counties for the Wheels to Work program concluded June 30th 2019. We completed our contract and met all the goals for each county. We distributed 8 vehicles in each county and completed 9 repairs in Fulton County and 7 in Montgomery County. Fulton County allowed us to roll over a small amount of money through the end of December 2019 which enabled us to assist 2 more individuals with repairs which then allowed them to maintain their personal transportation to get to work. We continue to partner with all the individuals who received vehicles through monthly meetings to work on both long and short term goals, and to verify that program regulations/requirements are being met. We would like to thank both Commissioners in both Counties for allowing us to administer this program and we sincerely hope that funding for this program will be restored in the future. We would also like to thank Jumbo Lot for their assistance in providing us the purchased vehicles, as well as the expertise of one of their mechanics to teach the life skills classes. We would also like to thank our partner Kinowski Insurance for providing us with their expertise in educating our participants in regard to car insurance matters.

EMERGENCY FOOD AND SHELTER PROGRAM- During phase 36 we had received funding in both counties. The combined total allocated to Fulmont was \$20,082. In the area of rent/mortgage, we assisted 5 families with one month's portion of overdue rent/mortgage in order to avoid eviction. In the area of utilities/fuel, we assisted 5 families prevent utility shut off or lack of an adequate fuel supply. A good portion of our allocation was expended to purchase food to stock four of our food pantries which provided emergency food to those families facing a hunger crisis. Fulmont's total allocation for both counties for phase 37 is \$14,812 to provide the above services. In addition, due to the COVID-19 pandemic, we were allocated an additional \$ 20,741 through CARES funds to provide assistance to those who were impacted economically by the pandemic.

ADVISORY COUNCILS- We are so very fortunate to have a group of dedicated individuals serving on our Advisory Councils. These persons donate their time and expertise to the agency and their respective communities. They provide valuable input and resources to bring the agency's mission and specially deemed projects to fruition. Many thanks to each and every one of them. We couldn't manage without you.

VOLUNTEERS AND COMMUNITY PARTNERS- We are thankful for the wonderful partnerships and support we receive throughout the year. We have received generous donations from the Village of Northville, Lexington Center, the Sacandaga Chapter of the Harley Group and Adirondack Harley Davidson Sales, Helping Hands, St. Johnsville, Montgomery Co. Sheriff Jeffrey Smith and his Department, the Johnstown YMCA, Price Chopper Supermarket in Palatine Bridge, Hannaford Markets in both Amsterdam and Gloversville, the Amsterdam and Northville Rotary Clubs, and to Shop & Save supermarket in Gloversville. Special thanks to the entire Montgomery County Board of Legislators and Matthew Ossenfort, Montgomery County Administrator, to Mr. Greg Gottung for this year's Christmas donations, many thanks to the Amsterdam, Gloversville, Canajoharie, Fort Plain and St. Johnsville/Oppenheim/Ephratah School Districts, Fonda-Fultonville Reformed Church, St. Francis of Assisi Church in Northville, and the Northville Presbyterian Women. Special thanks to volunteers of the VITA (Volunteer Income Tax Assistance Program) who assisted with this program right up until the impact of the state-wide Pause of the COVID-19 pandemic in March that forced us to cease the program. Many thanks to Kathy McNulty and the staff from the IRS who have provided on-going support and technical assistance, and to Fulton Montgomery Community College and Laurence Zuckerman for the provision of tax law instruction and training facilities. And last but not least, many thanks to the individuals who volunteer their time to assist the outreach efforts at our centers. Your support is invaluable.

PROGRAM FUNDING AND SUPPORT- We have been through the ACROS (Annual Compliance Review of Organizational Standards) Review conducted by the Department of State and received a 100% rating. We are very proud of the standards the agency maintains. We were also awarded a discretionary grant of approximately \$50,000 to fund many projects. We were able to fund activities to promote the 2020 Census. This included designing and purchasing various promotional items in both Spanish and English, including radio spots on local stations. The funds also enabled us to purchase school supplies, personal hygiene products, cleaning products, and food to assist with the COVID-19 pandemic. We also had the opportunity to apply for a \$494,516 CARES grant through the Department of State. These funds will be used to fund the Cars for Careers Program, an Education Development Program, some computer equipment to assist with online learning, and some funds to assist with overdue rental and utility/fuel bills. So thank you to Manuel Rosa, Director of Community Services, for this opportunity and for your continued assistance. Thanks to our Program Analyst, Aimee Kollar, of the NYS Community Service Contract Dept., and lastly to Craig Howard, our Community Services Fiscal Representative, for their continued guidance and support.

Many thanks to Denis Wilson, Sr. for his many years of outstanding leadership. Finally, it should be noted that during the course of this year, we have had some staff changes within the Community Services Department, with the current staff taking on some extra responsibilities. So thank you to the entire staff for all your dedication to providing quality services to our customers, especially during the entire COVID-19 pandemic. They are:

Eva Whitman, Community Services Team Leader/Family Development Specialist

Ashley Rose, Community Services Coordinator

Jovani Reyes, Amsterdam Center Coordinator

Shauna LaMont, Fort Plain Center Coordinator

Michelle Frye, Gloversville Center Coordinator

Michelle Markle, Community Services Assistant

COMMUNITY SERVICES DEPARTMENT

ANNUAL REPORT

July 1, 2019 through June 30, 2020

AMSTERDAM OUTREACH CENTER

The Amsterdam Outreach Center is located on the lower level of the Riverfront Center in Amsterdam, New York. Total # of food items distributed: 5,525 (4,483 food pantry, 662 baked goods, 380 mass distribution). Total # of clothing items distributed: 159. Total # of household items distributed: 83. Total # of personal care items distributed: 241. Total amount of tax returns prepared: Federal \$189,885; State \$45,007; EIC \$56,513.

Application intake and assistance, as well as on-site services, were provided to the following:

EMERGENCY SERVICES

Food Pantry	211	1139
Baked Goods	190	778
Emergency Clothing	37	261
Household Items	23	17
Personal Care Items	29	10
HEAP	360	1407
FEMA Rental	4	16
Mass Distribution	73	268

OTHER SERVICES

Employment Supports

Job Search	1	9
Tax Preparation	141	206
Beneficiary Funds	1	1
Family Development	11	33
School Supplies	9	41
Holiday Baskets	54	168
Coats for Kids	3	12

Presentations: Public Health- Lead Testing, Fidelis-Health Insurance, CDPHP-Health Insurance, Census 2020

GLOVERSVILLE OUTREACH CENTER

The Gloversville Outreach Center is located at 53 Church Street in Gloversville, New York. Total # of food items distributed: 11,704. Total # of clothing items distributed: 262. Total # of household items distributed: 326. Total # of personal care items distributed: 451. Total amount of tax returns prepared: Federal \$109,793; State \$19,849; EIC \$10,380.

Application intake and assistance, as well as on-site services, were provided to the following:

	<u>Families</u>	<u>People</u>
EMERGENCY SERVICES		
Food Pantry	517	1525
Emergency Clothing	22	93
Household Items	109	411
Personal Care Items	74	268
FEMA Rental	1	5
OTHER SERVICES/ EMPLOYMENT SUPPORTS		
Job Search	1	5
Tax Preparation	90	127
Family Development	35	152
School Supplies	50	234
Coats for Kids	11	44
Holiday Baskets	79	302

Presentations: SAIL- Health Insurance, St Mary's- Addiction and Supportive Services, Census 2020

NORTHVILLE OUTREACH CENTER

The Northville Outreach Center is located at 511 Bridge Street in Northville, New York. Total # of food items distributed: 1,665. Total # of clothing items distributed: 62. Total # of household items distributed: 70. Total # of personal care items distributed: 12. Total amount of tax returns prepared: Federal \$47,498; State \$8,536; EIC \$1,903.

Application intake and assistance, as well as on-site services, were provided to the following:

	<u>Families</u>	<u>People</u>
EMERGENCY SERVICES		
Food Pantry	90	136
Emergency Clothing	9	10
Household Items	10	18
Personal Care Items	3	4
 OTHER SERVICES		
Tax Preparation	35	49
Holiday Baskets	14	22

Presentations: None

FORT PLAIN OUTREACH CENTER

The Fort Plain Outreach Center is located at 200 Canal Street in Fort Plain, New York. Total # of food items distributed: 9,903 (9,275 food pantry, 628 baked goods). Total # of household items: 292. Total # of personal care items: 68. Total amount of tax returns prepared: Federal \$137,085; State \$34,053; EIC \$40,195.

Application intake and assistance, as well as on-site services, were provided to the following:

	<u>Families</u>	<u>People</u>
EMERGENCY SERVICES		
Food Pantry	449	702
Baked Goods	297	656
Household Items	30	65
Personal Care Items	13	27
HEAP	240	577
FEMA Rental	2	4
FEMA Utilities	2	5
OTHER SERVICES		
EMPLOYMENT SUPPORTS		
Job Search	11	19
Tax Preparation	102	170
School Supplies	10	33
Coats for Kids	2	8
Holiday Baskets	81	218
Family Development	8	13

Presentations: Kasson and Keller-Recruiting, Keymark-Recruiting

FONDA OUTREACH CENTER

The Fonda Outreach Center is located in the Montgomery County Annex Building in Fonda, New York. Total # of food items distributed: 1,580. Total # of Household Items: 14. Total # of personal care items distributed: 264. Total amount of tax returns prepared: Federal \$116,238; State \$30,117; EIC \$49,463.

Application intake and assistance, as well as on-site services, were provided to the following:

	<u>Families</u>	<u>People</u>
EMERGENCY SERVICES		
Food Pantry	64	188
Household Items	7	29
Personal Care Items	27	93
HEAP	88	195
FEMA Utilities	3	6
OTHER SERVICES		
EMPLOYMENT SUPPORTS		
Job Search	3	8
Tax Preparation	60	97
School Supplies	7	24
Coats for Kids	2	5
Family Development	14	58
Holiday Baskets	11	33

Presentations: N/A

TOTALS FOR ALL CENTERS

Total # of food items distributed: 33,077 (31,407 food pantry, 1,290 baked goods, 380 mass distribution). Total # of clothing items distributed: 493. Total # of household items distributed: 785. Total # of personal care items distributed: 1,036. Total amount of tax returns prepared: Federal \$600,499; State \$137,562; EIC \$158,454.

Application intake and assistance, as well as on-site services, were provided to the following:

	<u>Families</u>	<u>People</u>
EMERGENCY SERVICES		
Food Pantry	1331	3948
Baked Goods	487	1,434
Emergency Clothing	68	364
Household Items	179	540
Personal Care Items	146	402
HEAP	688	2179
FEMA Utility	5	11
FEMA Rental	7	25
Mass Distribution	73	268
OTHER SERVICES		
EMPLOYMENT SUPPORTS		
Job Search	16	41
Beneficiary Funds	1	1
Tax Preparation	428	649
Family Development	68	256
School Supplies	76	658
Coats for Kids	18	69
Holiday Baskets	239	332

FULTON COUNTY SENIOR TRANSPORTATION
ANNUAL REPORT
2019-2020

Fulmont Community Action Agency, Inc. is the subcontractor for the Fulton County Office for the Aging's Senior Transportation Program.

The System provides limited, on-demand services for seniors (60 years of age or older) who live in Fulton County.

Participants may shop, do banking, complete personal errands, visit family at local residential healthcare facilities, attend senior meal sites, and travel to and from Social Adult Day Programs. The System will also fulfill other requests that fit into the schedule. Transportation is available Monday through Friday.

The Senior Transportation Program uses two 2017 Ford 17-passenger buses, each including two wheelchair bays.

The following is a summary of the activities for the program year, August 1, 2019 through July 31, 2020:

Miles Traveled: 25,776

Seniors Transported: 3,244 (Duplicated Count)

Wheelchair Transports: 406 (Duplicated Count)

Total Units: 4,942

Staff

Randall Cannell, Driver

Ronald Colasanti, Driver

Bonita Sweet, Driver

Dennis M. Thompson, Driver

Andrea Fettinger, Director, Fulton County Office for the Aging

Donna Ward, Human Resources Officer, Fulmont

Denis E. Wilson, Sr., Executive Director/CEO, Fulmont

INDEPENDENT AUDITORS' REPORT

The Board of Directors

Fulmont Community Action Agency, Inc.:

Report on the Financial Statements

We have audited the accompanying financial statements of Fulmont Community Action Agency, Inc. (the Agency) (a nonprofit organization), which comprise the statements of financial position as of September 30, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Agency's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fulmont Community Action Agency, Inc. as of September 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have issued our report dated January 13, 2020, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control over financial reporting and compliance.

EFPR Group, CPAs, PLLC

Williamsville, New York

January 13, 2020

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors

Fulmont Community Action Agency, Inc.:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Fulmont Community Action Agency, Inc. (the Agency) (a nonprofit organization), which comprise the statement of financial position as of September 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to financial statements, and have issued our report thereon dated January 13, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Agency's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Agency's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Agency's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

EFPR Group, CPAs, PLLC

Williamsville, New York

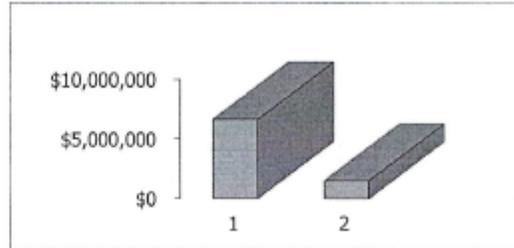
January 13, 2020

FISCAL REPORT

SOURCES AND USE OF FUNDS FOR THE FISCAL YEAR ENDING SEPTEMBER 30, 2019

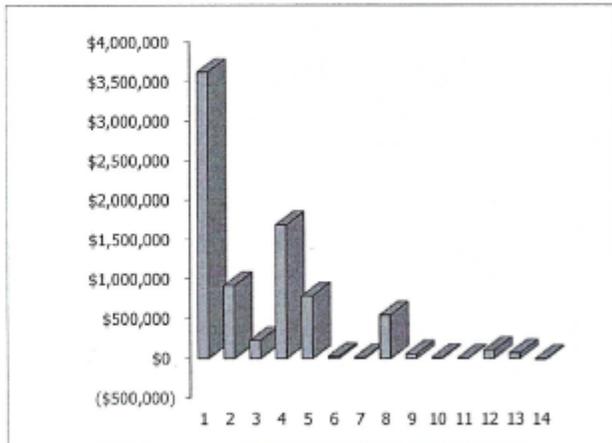
REVENUE:

Federal Funding*	\$5,368,827
State & Local Funding	1,168,682
Other Revenue	100,507
1 Subtotal Federal & Other Revenue	\$6,638,016
2 In-Kind Contributions	1,473,761
Total Resources:	<u>\$8,111,777</u>



USE OF FUNDS:

1 Early Childhood Services - Head Start**	\$3,615,625
2 Early Childhood Services - Universal Pre-K	926,815
3 Early Childhood Services - USDA Food	234,796
4 Women Infants & Children*	1,692,029
5 Energy Services - Weatherization	797,020
6 Energy Services - Empower NY	28,891
7 Energy Services - National Grid Gas Conversions	15,328
8 CS - Community Services**	556,404
9 CS - Wheels for Work	58,989
10 CS - HEAP Application Income	15,763
11 CS - F.E.M.A	7,835
12 Senior Transportation	103,920
13 Other	71,670
14 Current Year Deficit - Reduction of Fund Balance	(13,308)
	<u>\$8,111,777</u>



* Includes WIC Nutrition Vouchers
 ** Includes Federal money & local in-kind

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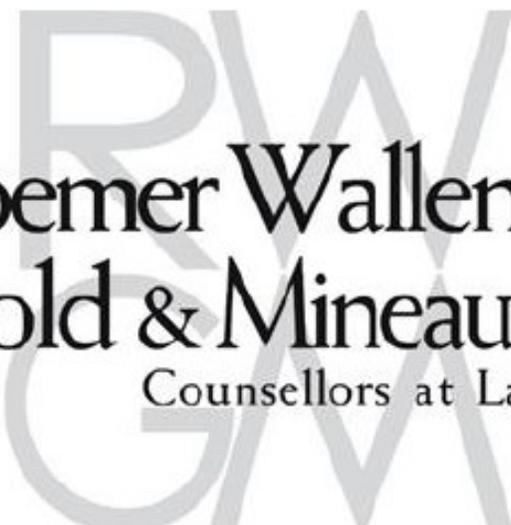
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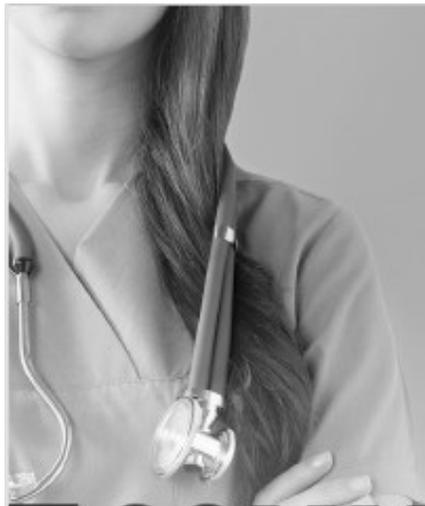
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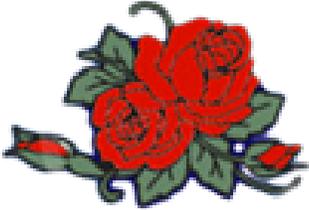
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Northville, NY 12134
518-863-2177

Amsterdam

1200 Riverfront Center
Amsterdam, NY 12010
WIC 518-842-5336
Community Services 518-842-0790

Gloversville

53 Church Street
Gloversville, NY 12078
WIC 518-725-2310
Community Services 518-725-7110

Fort Plain

200 Canal Street
Fort Plain, NY 13339
518-993-3230

Fonda

20 Park Street
Fonda, NY 12068
Community Services 518-853-8351
Energy Services 518-853-8359
WIC 518-853-8363

Early Childhood Centers

Amsterdam Site

208 Truax Road
Amsterdam, NY 12010
518-842-8225

Johnstown Site

235 Pleasant Avenue
Johnstown, NY 12095
518-762-8610, ex. 5042

Gloversville Site

230 W. Fulton Street
Gloversville, NY 12078
518-775-5754

Oppenheim-Ephratah-St. Johnsville Site

61 Monroe Street
St. Johnsville, NY 13452
518-568-7023, ex. 4203

Canajoharie Site

25 School District Road
Canajoharie, NY 13317
518-673-6300, ex. 1031

Fort Plain Site

25 High Street
Fort Plain, NY 13339
518-993-4000, ex. 3033

Fulton County Senior Transportation

Fulton County Office for Aging

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